

Making LNG and LBG available in the Nordic market

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Gasum



NATURAL GAS



BIOGAS



Gasum
SkanGas



TECHNICAL
SERVICES



LNG LNG

GASUM'S YEAR 2015

NET SALES
€ 915 million

.....

OPERATING PROFIT
€ 126.4 million

.....

BALANCE SHEET TOTAL
€ 1,426 million

.....

INVESTMENTS
€ 45.6 million

.....

GEARING RATIO
39,4%



NATURAL GAS SALES 2015
26.0 TWh

.....

BIOGAS SALES 2015
40,8 GWh

.....

**LIQUEFIED NATURAL GAS
(LNG) SALES 2015**
376,700 Tn (5,2 TWh)

.....

PERSONNEL 2015
310

.....

GASUM OWNERSHIP 2016:
100 % Finnish State

DRIVERS FOR LNG AND LBG MARKET GROWTH

- Increasing emission regulation e.g. in the maritime sector in the Baltic Sea
- Targets for greenhouse gas emission reductions
- Targets for increasing the share of renewable fuels
- Corporate environmental responsibility

- Key segments:
 - Maritime
 - Industrial
 - Heavy duty vehicles

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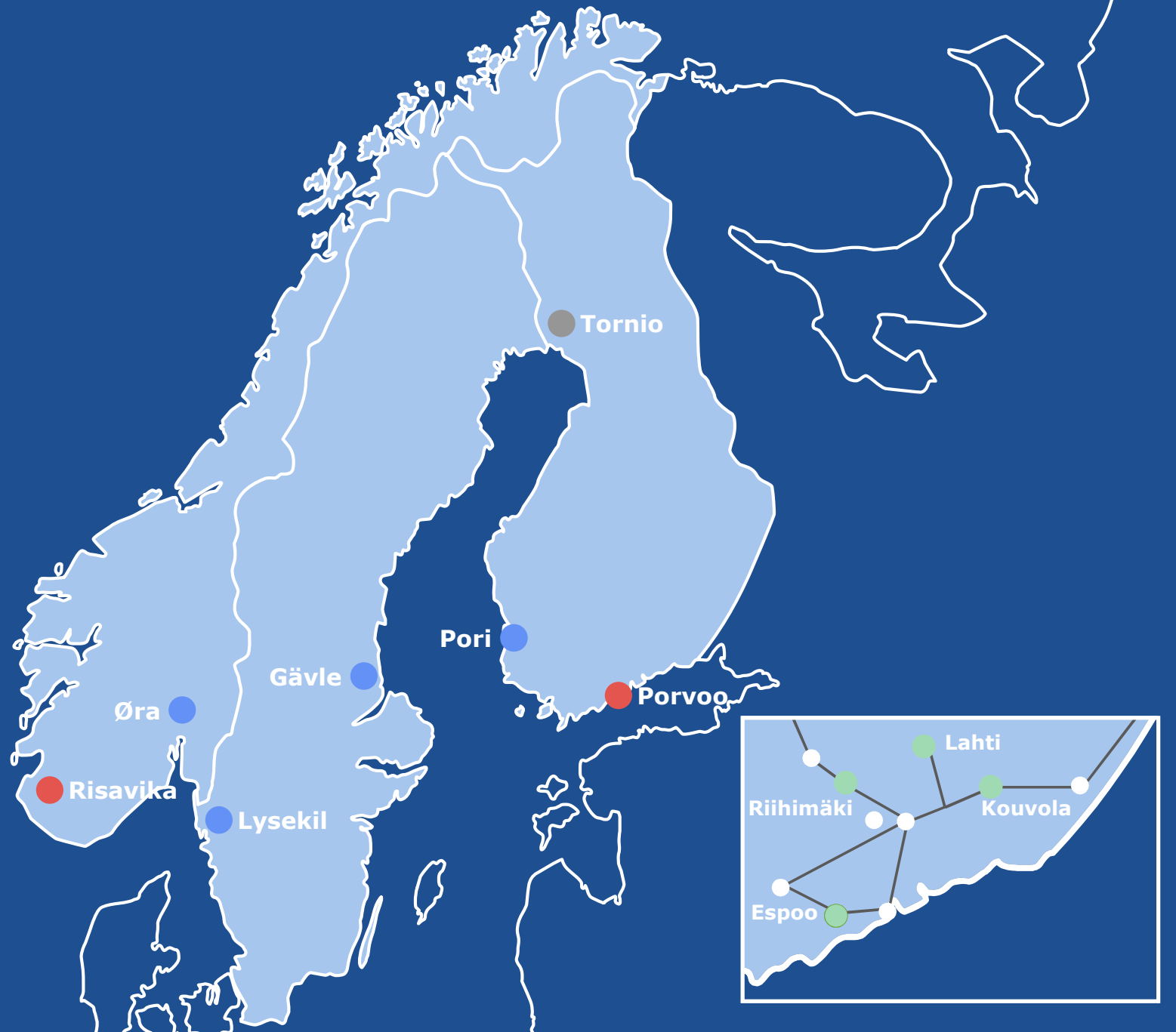
The gas grid in the Nordics is very limited. The Nordic countries need LNG to deliver methane off-grid

The same infrastructure can be used for delivering biogas



Skangas LNG and LBG infrastructure

- LNG/LBG production
- LNG-terminal
- LNG-terminal (joint venture)
- Biomethane production



BIOGAS PRODUCTION FROM WASTE RAW MATERIAL IN GASUM



KOUVOLA, 2011
7 GWh/a



ESPOO, 2012
24 GWh/a



LAHTI, 2014
50 GWh/a



9+(1) biogas plants
470 000 t/a

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HONKAJOKI, HUITTINEN,
KUOPIO, OULU, 2016
7 GWh/a

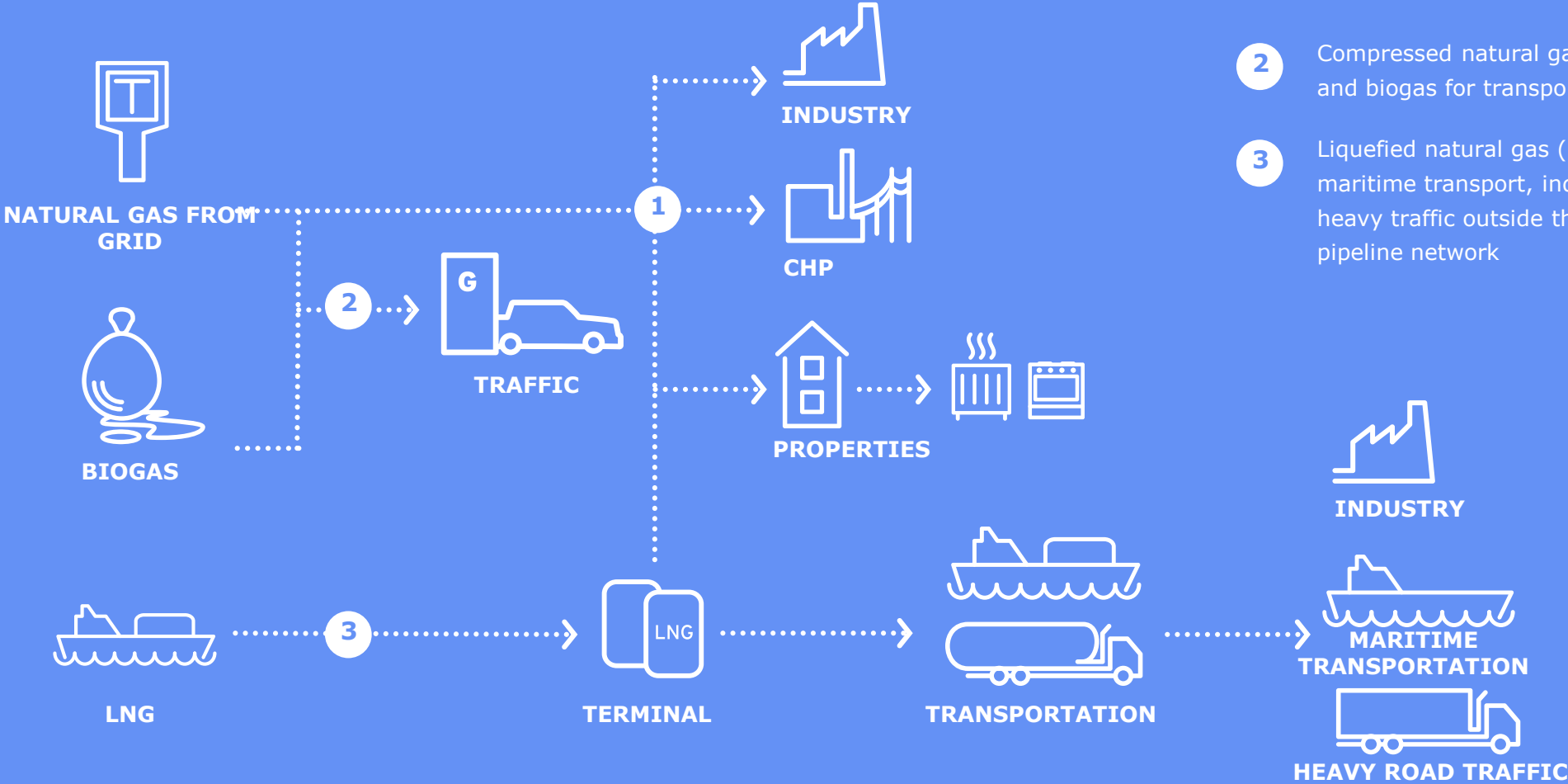
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TURKU, VEHEMAA, 2016
24 GWh/a

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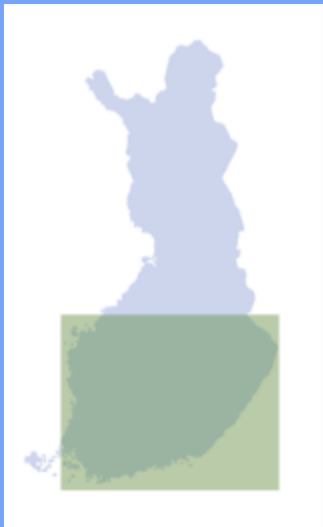
RIIHIMÄKI, 2016
50 GWh/a
(facility will be operational in 2016,
connected to the grid)

SUPPLY CHAINS



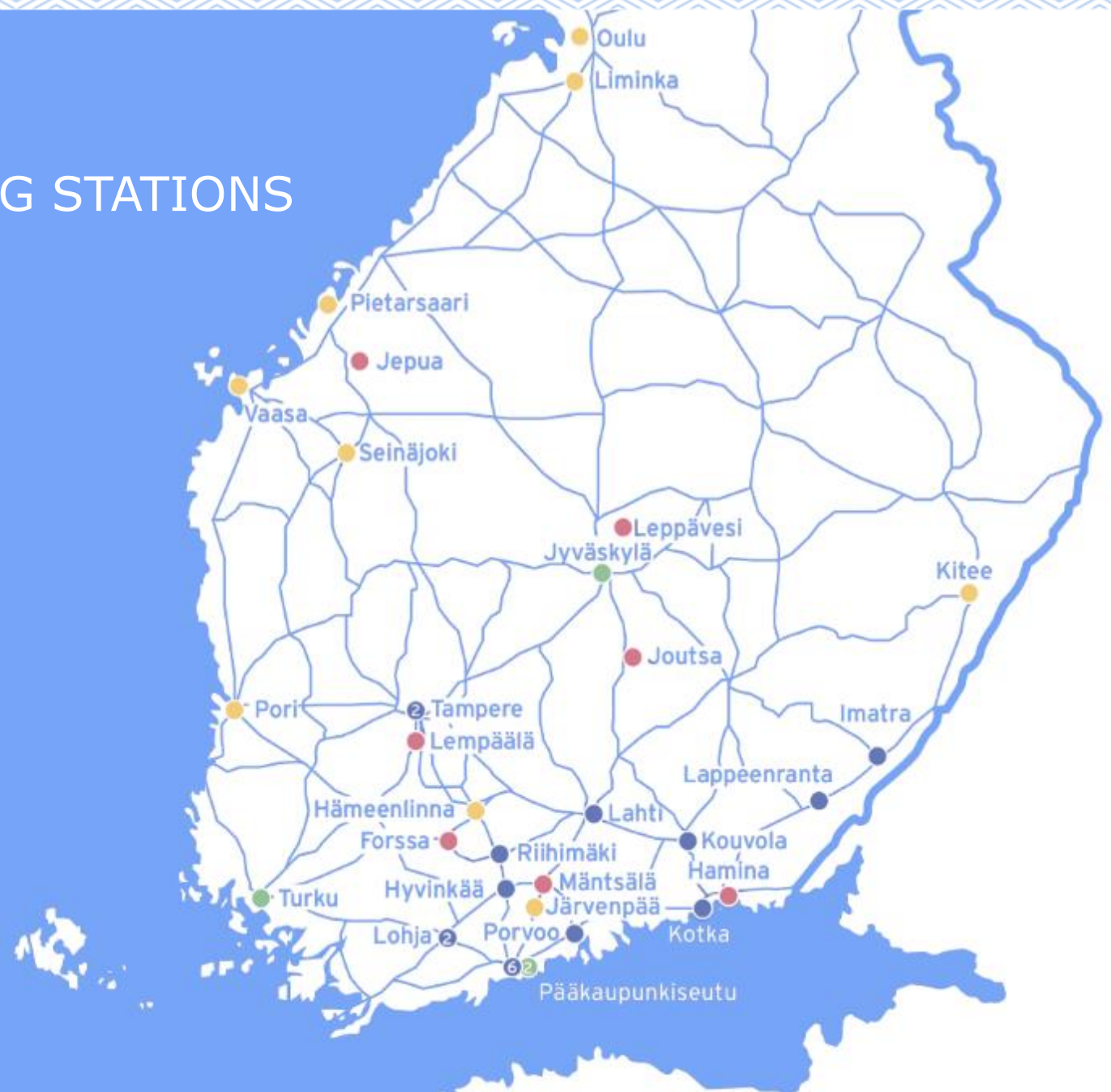
- 1** Natural gas for industrial and municipal electricity and heat production, as well as home needs.
- 2** Compressed natural gas (CNG) and biogas for transport use
- 3** Liquefied natural gas (LNG) for maritime transport, industry and heavy traffic outside the gas pipeline network

GROWING NETWORK OF FILLING STATIONS



24 + 35

- Gasum stations
- Other operators
- In planning stage
- Upcoming in 2016-2017



LNG FOR HEAVY DUTY VEHICLES

- Gasum will build four LNG filling stations in 2016–2017
 - Helsinki
 - Vantaa
 - Turku
 - Jyväskylä
- Part of Gasum's strategy to expand the filling station network accross Finland

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CLEANLY WITH NATURAL ENERGY GASES.

Gasum.com